

07-2015 Resume Summary – Actual resume begins next page

Dr. John Kitchin, Ph.D., NZ9F, M.A., B.A.

CEO (past or present) of several building-repair and technical mechanical firms, one book and direct-mail publishing company, several newspapers, one small university, a Private Police Organization, and two Nonprofit Organizations

San Diego, CA Unwilling to relocate.
nz9f@hotmail.com - 619-390-5000

WORK EXPERIENCE:

CEO and Founder of: A5A Services, San Diego, California, December 1970 thru Current.
Alpine Air Conditioning and Heating, Alpine, CA - December 1970 to July 2008.
John Schlitz Publishing, Tijuana Rescue Mission, Consultant Services San Diego, and about two dozen more companies, many of which are still in business. Currently a Professional Business Consultant. Visit my website at NZ9F.com.

RESPONSIBILITIES:

All management, human resources, company policy, regulatory, ideas, operations, and engineering responsibilities, including advertising, marketing, insurance, payroll (many years even without a computer as they had not been invented yet), typing, filing, letters, customer satisfaction, you name it. I even drove a truck a few days when a driver was sick, and did janitorial on my own office when my maid was sick. This is the 100-hour work week of a Small Business Professional. I enjoy work, like some folks enjoy gambling or video games.

ACCOMPLISHMENTS:

I suggested the development of Cellular Telephone Service and drew up a plan for Bell Systems Laboratories in 1970. I coined the term "Yahoo" on worldwide amateur radio, to refer to my friends who were the technicians at the phone company trying to develop an internet. I routed the San Diego Green Line Trolley. After 30 years of no solutions to the problem of "City Hall Disease" in San Diego, I specified the cause (as an EPA Engineer) and found a \$10 solution. Classified. I have had tens of thousands of other ideas, many that you would not believe, yet nowadays some can be proven via date-time stamps on emails. If necessary, I can provide a lot more detail and examples.

SKILLS USED:

I can hire effectively, train, develop employees, develop effective advertising, create whole new approaches to a business, making it run efficiently. Write your own rules to do something better, in order to out in front, leading all of your competitors. Be sure to read my latest resume, which is currently dated July 1, 2015. I am cited 32 million times a year on the web as a writer, Publisher, and think-tank person. (This includes all of my pen-names, companies, nonprofits, articles, archives, humor, editorials, television clips and commercials, college courses, television episodes, tutorials, and books.) I process over 4 million e-mails a year.

EDUCATION:

Ph.D. in Psychology Milwaukee Free University - Milwaukee, WI, 1979.



Dr. John Kitchin, Ph.D., NZ9F

Resume updated July 1, 2015.

PO Box 702, Alpine, CA 91903. (619) 390-5000

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Objective: A life-long Small Business CEO-COO, 45 years, multiple companies, I lost everything in the 2006 Economic Meltdown, including all retirement savings. A work-a-holic, I am used to 15-hour days, and currently operate a Food Pantry, Soup Kitchen, Search Engine Website for finding resources, publish a newspaper, and provide free psychological counseling. Highest net worth \$25 million, Highest income \$400 an hour, currently zero and zero. My strong suit is ideas, and my education as a Psychologist gives me insights into behavior, beliefs, public relations and marketing strategies, and even advertising. I dislike working with IT, Insurance, Medicine, Recruiting, Sales, and Finance (such as Banking), but I relish new product or service creation, innovative advertising and price structuring, new concepts, great customer service, and cost engineering. I have done some web creation and some mechanical engineering and hate it, but I like publishing, writing editorials, writing tutorials, writing technical manuals, creation of college courses, psychological counseling, teaching psychology and secular seminary at the university level ONLY, radio engineering (television technical), and designing advertising (such as brochures, direct mail, print ads, graphics, television commercials, and radio spots).

Background: Self-Employed since December, 1970, and always owning multiple businesses at the same time to take advantage of slow periods and varied successes, I started with Milwaukee Alarm Company in 1970, a silent, remote-monitored burglar alarm, holdup alarm, bank vault alarm, and police response organization in Milwaukee, Wisconsin. I sold it in 1978, and it still operates today. At the same time, I owned A5A Services, a heating and air conditioning firm that was mostly nonprofit, teaching poor folks to sell, install, and repair heating and air conditioning equipment. In 1984, A5A Services became Alpine Air Conditioning and Heating, operating out of both Milwaukee, and also the San Diego suburb of Alpine, California. The Milwaukee Branch ceased operations in 1992, and the Alpine Branch went out of business in 2008 due to Economic Recession affecting Tiny Small Businesses. Many other businesses, some dating back to 1969, continue to operate, including Milwaukee Free University and John Schlitiz Publishing. None are very profitable today.

Duties: All business Management, Administration, and Operations, from setting prices and policies to Legal, Secretarial, Advertising (including television), Accounting, and Personnel (hiring, interviewing, screening). 26 employees in 1982. Small Business owners also must fill in for absent employees, doing everything from truck driving to janitorial work, as necessary.

Education: Doctorate in Psychology, Milwaukee Free University, 1979; Masters in Fermentation Arts and Sciences, Milwaukee Free University, 1976; Bachelor of Arts in Psychology, University of Wisconsin – Milwaukee, 1978; Self-taught, primarily, in Radio Engineering and the Engineering of Heating and Air Conditioning, with certifications passed. Certifications include Engineering Updates, such as Earthquakes, EPA Certification in Environmental Engineering (Heating and Air Conditioning); and, FCC Certification in Radio and Television Engineering, License NZ9F, 1978 (originally issued as N9ADQ).

References: I work with many Community Leaders, and will not disturb them unnecessarily. If I am being offered, or tentatively offered, a suitable position, I can supply this. Otherwise, you may get some wealthy and important people angry.

What Now? 45 years of success in Small Business, followed by 7 years of making nearly no money as a Nonprofit Organization begs a better income as an employee instead of an owner. I do have useful skills, and I would like the opportunity to profit from them by working for you.

Sincerely, Dr. John Kitchin

JOB SEARCH CRITERIA – June 2015

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Colleges or Universities: Researcher, Professor, Administrator, Dean, Assistant Chancellor, Vice President, etc.

Psychology: Psychologist, Counselor, Evaluator, Intake Administrator.

Broadcasting and Publishing: Editor, Publisher, Producer, (no sales nor management).

Corporate: CEO, COO, Administrator.

Consultant: Publishing, Advertising, Broadcasting, Radio Communications, Psychology, University Course Creation, Building Automation, Public Relations, Operations Administration. Also: Camping, Hiking, Gourmet Cooking, Brewing Beer, and Poverty-Homelessness Issues.

NOT INTERESTED IN: **Information Technology**, (Generally not qualified enough, plus I do not enjoy the work.)

Medicine, (other than related to Radio Frequency cures for cancer, pain abatement or Mental Health treatment related to radio engineering, or Psychologist-related).

Engineering (Not qualified because I learned it back before computers and even before electronic calculators, and never upgraded to computers and CAD. I also do not enjoy engineering work, but still do it when needed, using a pencil and paper.)

Sales, (Produces a lot of emotion, job turnovers, a difficult life, unhappiness. I will sell investors on your company as an investment, but I am not interested in selling products and services to customers. I always used salesmen for that, because I dislike it.)

Finance (stocks, bonds, commodities, real estate, insurance, annuities, pensions, banking, loans). (I want nothing to do with the upcoming meltdown. I am in the News Media and get ALL the news, not just the 5% you hear on TV, radio, and in the newspapers.)